



MOUNTAIN & VINE  
VINEYARDS & WINERY

*Wedding Venue Policies, Planning, and  
Frequently Asked Questions*

THANK YOU FOR TOURING WITH US!



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Logistics*

How many other weddings/ receptions can be booked each day?

Your date will be reserved exclusively for your wedding and reception.

How many guests does the venue hold?

Up to 300 for seated dinners & up to 350 for cocktail style events. Although we can accommodate very large weddings, the average size wedding at the vineyard is 125-175 guests. We also do a number of smaller events with guest counts of 50-75.

Where can we get ready?

Our gorgeous, 1870 Chestnut Log Cabin is included in your venue rental! Many bridal parties opt to get ready here. There is also a charming farmhouse located at the base of the vineyard available for rent separately through Evolve Vacation Rentals.

How long do we have at the venue?

Your rental fee includes 12 hours of total time on property: 12 pm noon to midnight on your event day. All events must end by 11pm, but vendors may stay until midnight to load-out. Vendors may come before 12pm to set up, or stay past midnight for an additional fee.

How much are additional hours?

Additional early access hours with availability starting at 9 am on the day of your event are available at \$100 per hour. Your event may end at 12, midnight instead of 11 pm for an additional \$500 fee.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Logistics*

### How long do we have to clean-up/tear-down our reception?

Ceremony site set-up & tear down (just chairs and wine barrels, not decorations) is done by Delfosse staff and is included as part of your venue fee.

Reception space set-up, clean up, and trash removal is done typically by catering staff; be sure to discuss this with your vendors. After receiving your event room floor plan, Mountain & Vine staff will make sure the needed number of tables and chairs are in the event space ready for final set up and arrangement by your catering staff and event coordinator.

### Can I hold my ceremony here, too? Is there an additional charge?

Yes, both your ceremony and reception are included in the rental fee.

### Is there a backup plan for rain?

Yes, we have 2 indoor spaces available as a back-up. We have our enclosed, Barrel Room event space and our glass enclosed Tasting Room.

### Is there a separate space for a Cocktail Hour?

Yes! Our scenic Lakeside Lawn is the perfect cocktail hour space. There is plenty of room to have a bar and serve passed appetizers to your guests. In the event of inclement weather, you are welcome to have your Cocktail Hour inside our Tasting Room.

### How much is the payment to guarantee our date and when is it due?

We require ½ the venue fee to be paid up front to guarantee your date and it is non-refundable. The pricing and amenities in effect when you sign your contract and guarantee your date is what will be in effect for your event. Your date is guaranteed only when we receive a signed contract with payment; dates remain open and available to others until then.

### When is the remaining balance of the venue payment due?

120 days prior to your event.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Logistics*

### What forms of payment do you accept for the venue fee?

Personal checks, money orders, cash, bank wire transfers or PayPal are preferred.  
Payments processed by credit card carry an additional 3.5% fee.

### Is shuttle service available?

While we don't provide an in-house shuttle service, there are multiple transportation companies who serve the Albemarle-Nelson County area and specialize in weddings.

### Where can shuttles turn around?

Shuttle buses may turn around in the parking lot at the hilltop. The dimensions of this lot are listed below:

The parking lot behind the Log Cabin is 140 feet long and 68 feet wide.

Square Footage = 9,520 ft<sup>2</sup>

Square Yards = 1,057.78 yd<sup>2</sup>

Acres = 0.21855 acre

The entry to the lot is 25 feet wide.

When dropping guests off for cocktail hour, shuttle buses may continue up the gravel road beyond the Tasting Room parking lot and turn around at the winery building. Please communicate this information to your transportation company when booking a shuttle, as they will be able to best advise on what sized shuttle can best accommodate the road and turn around space.

### Is the site handicap accessible?

Yes, guests that require handicap accessibility can choose to drive the ceremony site. There is a parking lot available at the hilltop. The reception Space can be accessed by wheelchair through the Tasting Room.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Logistics*

### Is parking and/or valet parking available?

We have parking for up to 150 cars. Parking is available in the main lot by the Tasting Room as well as an overflow lot in the adjacent field. You may arrange for Valet Parking, through a third-party vendor.

### How many restrooms are there?

We have 4 total restrooms, two women's, and two men's. However, if your event has more than 250 guests, we strongly suggest renting an additional restroom trailer.

### Is the venue child friendly?

Yes! Children are welcome under the supervision of their parent or another responsible adult over the age of 18.

### Is there somewhere secure to store wedding gifts?

Most weddings elect to have a gift table display. At the conclusion of the reception, all gifts are packed up and taken home by a family member or Wedding Coordinator.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Ceremony Rehearsal*

Your venue fee includes access to the property for your ceremony rehearsal; however, the day & time of which must be scheduled with the venue. Ceremony rehearsals can be held anytime during regular business hours (11am-5pm Weds. - Sun.) and we are happy to accommodate rehearsals, by request, that extend slightly past closing time, up until 6 pm.

While it's preferable to have your ceremony rehearsal at your ceremony site, please note that many couples do not. Most weddings include wedding party and family members who are traveling a distance to the wedding. Because of this couples opt to have their ceremony rehearsal at their hotel or close to the location where the rehearsal dinner is taking place for simplicity and to save on additional travel.

Please note: A ceremony rehearsal and a rehearsal dinner are two very different things.

In most cases, a ceremony rehearsal can be done in less than an hour. With detailed preparation and a plan in place, not only will your rehearsal be shorter but also more fun, and you can move on to the rehearsal dinner to celebrate with family and friends.

Typically, your wedding coordinator or your officiant conducts the ceremony rehearsal. We are happy to recommend any number of area restaurants for your rehearsal dinner.



# MOUNTAIN & VINE

## VINEYARDS & WINERY

### *Food, ABC Policies, & Vendors*

#### Can I choose my own caterer?

You are more than welcome to select your own licensed and insured caterer! We strongly recommend they offer “full service” staffing for event set up, service, and clean-up as you will be responsible for reception set up and clean up. We also have a list of highly recommended caterers that have worked with us many times in the past.

#### Can Mountain & Vine provide storage for my wedding cake?

We unfortunately do not offer refrigeration. Cakes should be delivered the day of your event and withstand room temperature for an extended period. Delivery/transportation of your cake is the responsibility of the wedding couple or their hired baker or caterer.

#### Is there a required wine purchase?

Delfosse has a 4-case (48 bottle) minimum wine purchase. You may mix and match bottles within the four cases, meaning you are not required to purchase an entire case of any one particular wine. Wine Club discounts do not apply to events.

#### Can I arrange a Wine Welcome for my guests?

Yes, this is a popular add-on and a beautiful addition to your day. This can be easily arranged through the Delfosse team, who will help to coordinate with your caterer.

#### Can I bring my own alcohol, and is there a fee for that?

Our venue policy is that with an ABC Banquet License you are welcome to provide your own beer, cider or distilled spirits for your event and be served by catering staff. Please also consult with your caterer regarding bar service options. All wine (sparkling and still) must be purchased through Delfosse Vineyards.

#### Is there a required/preferred vendor list to stick to? Can we use other vendors?

We have a list of Catering Companies and Wedding Planners/Coordinators we recommend, and we are happy to share it with you. We are also happy to work with vendors of your choosing, as long as they are licensed and insured.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Linens, Place Settings, & Décor*

Linens, place settings and décor are selected by and provided by the couple.

Your venue rental includes:

Up to 25 banquet rounds.

Our banquet tables are 6-foot (72 inches) in diameter and seat 10-12 guests. The linen needed is 132 inches to fall to the floor.

Your venue rental includes:

Up to eight - 6 x 2 ½ ' Rectangle Tables (90" x 132" tablecloth)

Up to two - 8 x 2 ½ ' Rectangle Tables (90" x 156" tablecloth)

Up to three - 30" Round, 48-inch-high Pedestal Tables (a 114 inch round tablecloth is usually suitable).

Up to six - 3 x 3' Square Iron Tables (outdoor use), tablecloth size depends on the drop you want. Please consult your linen provider or one of the many tablecloth size calculators available on the internet.

Up to twenty-five 6' (72 inch) Round Banquet Tables

Up to 200 Chiavari Ballroom Chairs

Up to 200 Ceremony Chairs

Included Décor Items:

Bistro Lighting throughout the Reception Room

Handmade Ceremony Arch (8 feet high, 6 feet wide, 4 feet deep)

2 Authentic French Oak Wine barrels for your ceremony site decor

4 Authentic French Oak Wine barrels for your reception area decor

3 Authentic French Oak Wine barrels at the Lakeside Lawn





# MOUNTAIN & VINE VINEYARDS & WINERY

## *Linens, Place Settings, & Decor*

### When can we get access to the space to decorate/set up?

Access to the Ceremony Site and reception space for set up begins at 12, noon, the day of your event. Earlier access can be arranged for an additional fee.

### How early can vendor deliveries be made?

The day before your event, during regular operating hours (11am-5pm), by pre-arrangement with the on-site coordinator. We are happy to coordinate with your rental companies to accept deliveries and pick-ups within 3 days in advance of, or after your event. Nonperishable items only, please.

### What are the restrictions for decor (including what you can and can't toss, lighting restrictions, what you can hang from the ceiling and on the walls, candles, etc.)?

You may use any décor of your choosing, as long as it is not installed in such a way as to damage our walls, floors, or other surfaces. Use of nails, tacks or staples to secure decor items is strictly prohibited.

Only professional, licensed, and insured vendors are permitted to hang any additional decor/decorative lighting with prior approval from our on-site coordinator.

Flower petals, dried flowers, bubbles, and sparklers are all permitted. There are no restrictions on the length of sparklers used. However, we require used sparklers to be collected in a metal bucket filled with water after use by your wedding coordinator or a responsible designated person. All used sparklers must be disposed of by the couple at the end of your event.

Throwing of confetti of any kind (including biodegradable) is not permitted.

We do not allow lighted "wish" lanterns.



# MOUNTAIN & VINE VINEYARDS & WINERY

## *Sound Equipment & Amplification*

### Are there any noise restrictions?

Nelson County does not impose noise restrictions; however, we use a standard “good neighbor” policy and respect the families and farms in the area.

### Is there an electrical outlet on the hill?

The hillside ceremony site does not have an electrical outlet. Musicians, officiants, and DJs use battery operated microphones/amplification at that location.

### Is there an electrical outlet at the Lakeside Lawn?

The Lakeside Lawn does not have an electrical outlet. Please use battery operated microphones/amplification at that location.

### Can the venue accommodate a DJ or live band? Are there any restrictions?

Yes, we can accommodate a DJ or live band. Please note, we do not offer a separate room or dressing area for bands. However, they are welcome to relax in our Tasting Room between sets/during breaks.

### Where is the dance floor, and how large is it?

The event space is 4,000 square feet and can accommodate a very large dance floor. Most couples choose 20' x 20' dance floor in their floorplan, but it can be larger or smaller, depending on your choice of room set up. Your wedding coordinator will help you with your floor plan.

### Do you have a sound system with speakers, or will that need to be rented?

Your professional band or DJ will have his/her own preferred sound system. Music played outdoors at the ceremony site or Lakeside Lawn require a battery-operated sound/amplification system.

### Do you have microphones for speeches?

No, but bridal parties typically use the microphones that have already been set up by the band or DJ.

### We have a photo slideshow to share with our guests. Is there a way to have it playing during the reception?

Yes, we have a 65-inch flat screen TV, which can be set up in the reception space to play your video or photo slide show for an additional fee of \$150.



# MOUNTAIN & VINE VINEYARDS & WINERY

## *Venue Staffing & Coordination*

### Is there an on-site Facility Coordinator?

Yes, included with your venue fee.

### What services are included with the Facility Coordinator

The Facility Coordinator is there to make sure the facility and the things included with the facility are ready for your event (i.e. tables and chairs). There are no additional charges for the services of your facility coordinator. The Facility Coordinator is onsite for the duration of your event, but will not act as a wedding or day of coordinator.

### How much assistance can I get with the set up/decor?

Most Wedding Planners/Coordinators offer full-service décor set up services. Decorating the event space is the responsibility of the wedding coordinator, caterer, or florist, depending on the level of service you contract with him/her.

## *Accommodations*

### What overnight accommodations do you have available?

The Vineyard Farmhouse, at the base of the vineyard, sleeps 8. There is a 2-night minimum for the Vineyard Farmhouse. Overnight stays at the farmhouse must be booked through Evolve Vacation Rentals. If you would like to book the log cabin for the night of your event, please contact a Delfosse Venue Coordinator to assist you.

### Can you provide a list of nearby lodging?

Yes, we have a comprehensive list of nearby local lodging options!

### Is early access available at the log cabin?

You may add early access hours to your 12-hour rental contract at \$100 per hour. The earliest entry available is 9 am.



# MOUNTAIN & VINE VINEYARDS & WINERY



## *Rescheduling Policy*

We charge a non-refundable fee for rescheduling. Because we are holding that special date for you, that date becomes yours once you have met all of the guaranteeing requirements, and we forfeit any right to give it to anyone else. It becomes something we cannot recover should you reschedule, regardless of the reason, and thus a fee must be charged.

To assist you in every possible way, we will help to reschedule to any other available date within 6 months of your originally scheduled date at no charge. You will be provided with a list of available dates over the following 6-month period to choose from, as soon as we receive notification of your decision to cancel your original date and choose a new date.

## *Cancellation Policy*

One half of the total venue fee, plus applicable tax, is payment to reserve and guarantee your date. It is not refundable. We strongly recommend you purchase wedding insurance to protect yourself in the event you must cancel, postpone or significantly alter your event in any way for any reason. The final payment (the second 1/2) is due 120 days prior to your event. Should you cancel within 120 days of your event, all fees paid are non-refundable.



# MOUNTAIN & VINE

## VINEYARDS & WINERY

### Wedding Venue Information and Pricing

#### Included In Your Rental Fee

- Celebrate and relax in our magnificent 318 acre-property venue spaces, which are closed to the public during your event
- Enjoy our historic 1870 Chestnut Log Cabin as your bride or groom suite
- Exclusive use of our dramatic, chandelier lit and climate-controlled event space
- Access to an onsite Facility Manager for the duration of your event (12 hours of access - from noon to midnight)
- Day before access to the property for your Wedding Ceremony Rehearsal at no additional charge
- You are welcome to choose your own licensed caterer or other vendors based on your style and budget

#### Facilities

- Handmade Wooden Arbor at Ceremony Site
- White Ceremony Site Chairs (200)
- Authentic French Wine Barrels at Ceremony Site (4) & in Reception Space (6)
- Full Set of Bistro Lights inside reception space
- Wine Barrel Bar with Rustic Wood Top
- Chiavari Ballroom Chairs (200)
- Round Banquet Tables (25), 72" or 6 ft.
- Pedestal Tables (3), 42" Tall & 30" Round
- Square Tables (6), 4 ft.
- Rectangular Tables (8), 72x30" or 6 ft.
- Rectangular Tables (2), 96x30" or 8 ft.
- Parking for up to 100 cars
- Restroom Facilities for up to 200 guests



Jessie Farrell Photography



Scan for a virtual tour!

### Venue Pricing

#### APRIL – NOVEMBER 2024

	Friday & Sunday	Saturday
Up to 125 -	\$6,750 (+tax)	\$7,250 (+tax)
125 to 200 -	\$7,250 (+tax)	\$7,750 (+tax)
200 to 250 -	\$8,000 (+tax)	\$8,500 (+tax)

Please Inquire for pricing for weddings with 250 - 300 guests

#### APRIL – NOVEMBER 2025

	Friday & Sunday	Saturday
Up to 125 -	\$7,250 (+tax)	\$7,750 (+tax)
125 to 200 -	\$7,750 (+tax)	\$8,250 (+tax)
200 to 250 -	\$8,500 (+tax)	\$9,000 (+tax)

Please Inquire for pricing for weddings with 250 - 300 guests

**\*\*Book now and secure your event with 2024 pricing!\*\***